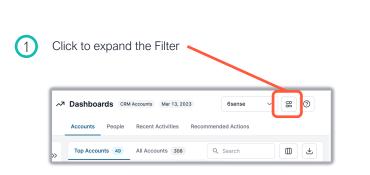
## How To See Hot Accounts in Your Territory Using the 6sense Sales Intelligence Sales App

Prior to attending training, use the filter to see your accounts



es App	These filters only affect your view of dashboard visualizations and reports.
2 Select Owner ID and Enter AE Name(s)	User Type C Owner ID × Owner ID Nathan Manning ×
	Account Type C equal to ~ Type to Search Employee Range C
To eliminate customers from your Dashboard view, select the field that identifies Customer vs. Prospect status	Type to Search  Salesforce Account () ()  Account Type x  Account Type not equal to   Customer x
	Reset Cancel Apply

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